

PLAN LETTER 732—JANUARY 24, 2011

TO: Members of the Plan

FROM: Cheryl Korth

RE: Limited Assignment Distribution (LAD)

A Limited Assignment Distribution Program (LAD) has been approved for use in the Wisconsin Automobile Insurance Plan (WAIP) since February 1, 2002. State Farm Insurance Company is the LAD carrier for Wisconsin.

New companies interested in participating in the LAD as an excused company must complete the Agreement With Excused Companies (which can be found on the WAIP Web site under Forms) and submit it to WAIP for processing. Agreements must be received by WAIP by the 1st of the month prior to the quota quarter to allow sufficient time for processing. The quota dates are February 1, May 1, August 1, and November 1. The expiration date of the Agreements will be December 31, 2011. Companies who are already participating in the LAD are renewed yearly, until the company notifies the Plan in writing of their wish to remove themselves from the program.

Under the LAD program, a company that writes less than 5% of Wisconsin voluntary private passenger net direct written premiums may buy-out from their quota obligation. The Governing Committee may approve a buy-out arrangement for a company writing 5% or greater, subject to biennial review.

Each calendar year, AIPSO, on behalf of WAIP, shall calculate, collect, and distribute the estimated fees in accordance with the provisions of the program. The minimum buy-out fee for Wisconsin for 2011 is 30% or \$500.00, whichever is greater, and is paid annually.

Memorandum

To: Bernard Rosauer
CC: David Clark, Cheryl Korth
From: Karen Leite
Date: 1/20/2011
Re: 2011 Wisconsin LAD Buy-Out Fee

01/24/11 NAIP

Attached is a copy of the calculation developing the 2011 Limited Assignment Distribution buy-out percentage for your state Plan. The 2011 buy-out fee is as follows:

Wisconsin- 30.0%

Please release a circular to all eligible Wisconsin Plan subscriber companies announcing the 2011 buy-out percentage.

Wisconsin (48)
 Limited Assignment Distribution
 Private Passenger Nonfleet
 Calendar Year 2011
Based on Latest Available Experience

$$\text{Buy-Out}^{##} \text{ Percentage Formula} = \frac{\text{Incentive Fee} \times \left[\frac{\text{Statewide Indicated Average Rate} - \text{Statewide Current Average Rate}}{\text{Statewide Current Average Rate}} \right]}{(1.0 + \text{Percentage})}$$

$$\text{Liability 'Buy-Out' Percent:} \quad \frac{(1.15 \times \$0.00) - (\$0.00)}{\$0.00} = 15.0\%$$

$$\text{Physical Damage 'Buy-Out' Percent:} \quad \frac{(1.15 \times \$0.00) - (\$0.00)}{\$0.00} = 15.0\%$$

$$\text{Aggregate 'Buy-Out' Percent \#:} \quad \frac{(0.0\% \times 15.0\%) + (0.0\% \times 15.0\%)}{100.0\%} = 15.0\%$$

$$\text{'Buy-Out' Percent \#\#:} \quad 30.0\%$$

Aggregate 'Buy-Out' Percent is based on the amount of AIP premiums estimated for Calendar Year 2008 as follows:

LIABILITY AIP PREMIUM:	\$0	0.0%
PHYSICAL DAMAGE AIP PREMIUM:	\$0	0.0%

Per Plan Manual Appendix 5.B.6, the minimum 'Buy-Out' Percentage is 30.0% or \$500 whichever is greater.